

New light-vehicle registrations in the Baltic States grew by 15% in the third quarter of 2026

Analysis of fully-processed registrations' data performed by AV Automotive Research / AutoTyrimai, based on source data obtained from Regitra (Lithuania), CSDD (Latvia) and Transpordiamet (Estonia), reveals that new light-vehicle (M1&N1) registrations in the Baltic States increased by 15.0% to 25'897 units in the III quarter 2026.

Lithuania grew by 16.0% (to 13'509 units), Latvia decreased by 2.1% (to 6'874 units), while recovering Estonia jumped up by 42.8% (to 5'514 units). As for country share, Lithuania accounted for 52.2% of the total, while Latvia and Estonia respectively had 26.5% and 21.3% shares.

There were 23'666 passenger cars (+17.4%) and 2'231 light commercial vehicles (-5.9%) registered in the Baltic States in the III quarter 2026. The best performing makes (brands) were *Toyota* (4'438 units), *Volkswagen* (3'733), *Skoda* (3'706), *Renault* (1'166) and *Peugeot* (1'086). The most popular models were *Volkswagen Tiguan* (1'344 units), *Skoda Kodiaq* (1'059), *Skoda Octavia* (996), *Toyota RAV4* (805), and *Volkswagen T-Roc* (795).

Some country-specific details regarding III quarter of 2026 can be found in the table.

Country	PC (M1)	LCV (N1)	Total (M1+N1)	Change	Most successful makes	Most popular models
Lithuania	12'683	826	13'509	+16.0%	Volkswagen – 2'369, Toyota – 2'231, Skoda – 2'122;	Volkswagen Tiguan - 928, Volkswagen T-Roc - 617, Skoda Kodiaq - 561;
Latvia	6'200	674	6'874	-2.1%	Toyota – 1'371, Volkswagen - 879, Skoda - 876;	Skoda Kodiaq - 305, Volkswagen Tiguan - 265, Toyota Yaris Cross - 243;
Estonia	4'783	731	5'514	+42.8%	Toyota – 836, Skoda – 708, Peugeot – 495;	Skoda Octavia - 283, Skoda Kodiaq - 193, Toyota RAV4 - 152;
The Baltic States	23'666	2'231	25'897	+15.0%	Toyota – 4'438, Volkswagen – 3'733, Skoda – 3'706.	Volkswagen Tiguan - 1'344, Skoda Kodiaq - 1'059, Skoda Octavia - 996.

Source: AV Automotive Research / AutoTyrimai

New light-vehicle registrations in the Baltic States increased by 17.4% to 76'573 units in the first 9 months of 2026. Lithuania grew by 15.3% to 39'723 units; Latvia increased by only 0.6% to 19'660 units, while Estonia jumped up by 53.0% to 17'190 units.

The research is based on the common European-wide methodology, which considers a vehicle as being new one only when its first-overall and first-in-country registration dates are exactly the same. It counts so-called brutto volume paying no regard to any kind of short-term registrations and de-registrations which may follow-up at any time, and these are the subjects of another dedicated research.